

COMPANY PRESENTATION

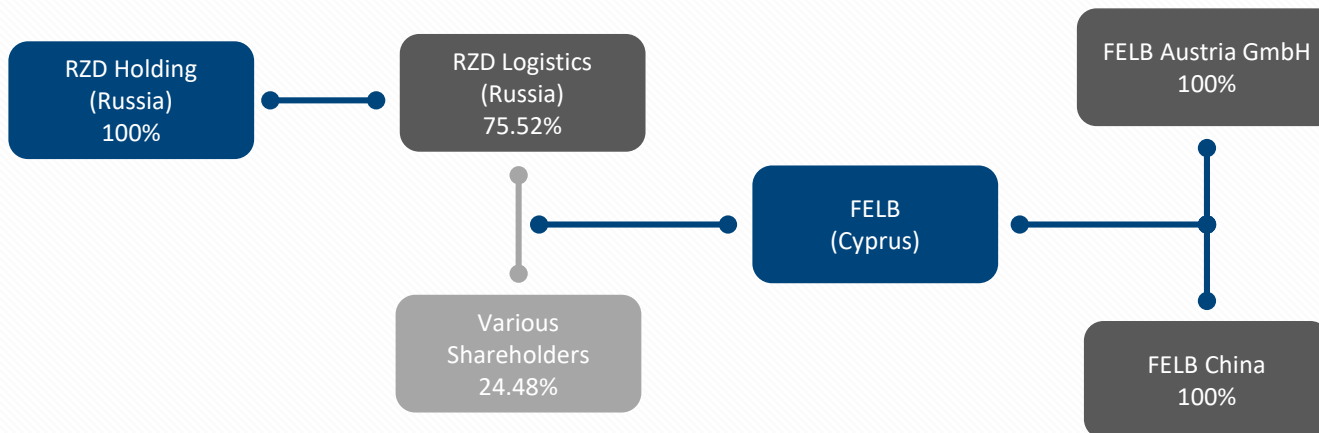


THE COMPANY

FELB is the culmination of a seven year project to establish a railway route for containers between Asia and Europe, based on the Trans-Siberian Railway. It has taken us several years of work and negotiation to make the necessary agreements and put in place the logistics and security to provide this as a viable and quicker alternative to the existing ocean route.

Our special agreement with our initial Russian partner TransContainer enabled us to commence with the first pilot shipments in 2007. Over the years FELB became owner of more than 7,000 containers and increased the frequency of train departures from 1 per week to 6 per week. As a result of this also two special train operating centers - Block-Train Centers (BTC) – have been established, one in Asia and one in Europe. Over 100 employees ensure an efficient operation and sale of the service. FELB manages several offices in China and Russia – strategically located along the whole route – completing the system around the railway connection.

In 2012 FELB established a forwarding company in Vienna - CEL Logistic Company GmbH – with the main objective of engaging in pure forwarding activities as well as conventional rail and truck transportation within the group, covering Europe and CIS. This forwarding company is specialized in project cargo of all genre, from oversized to special transportation.

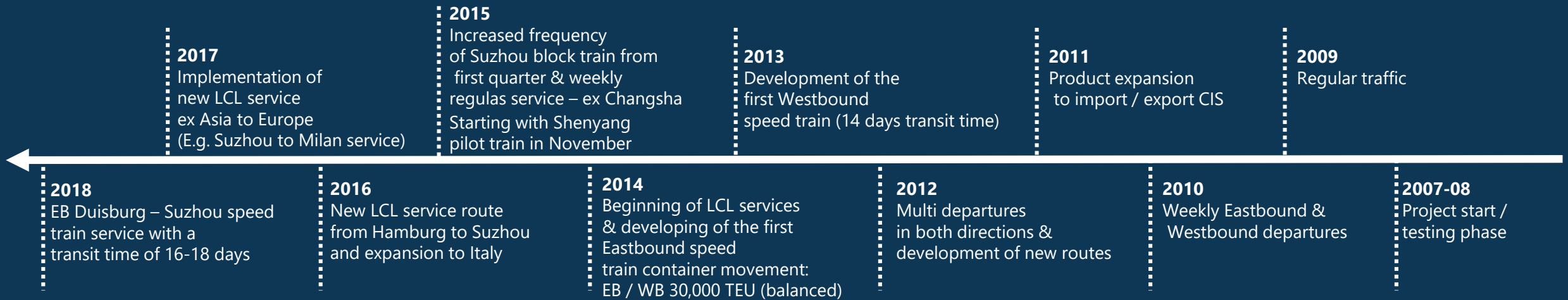


Viacheslav Valentik | Chairman of Management Board

"FELB provided logistics services to Chinese shippers even before announcement of the state initiative "One belt – one road"

"FELB's competencies that have been developed over the years in the field of railway transportation of import, export shows its as a reliable, competitive and client-oriented company"

DEVELOPMENT AND STATISTICS



ADVANTAGES & COMPARISON

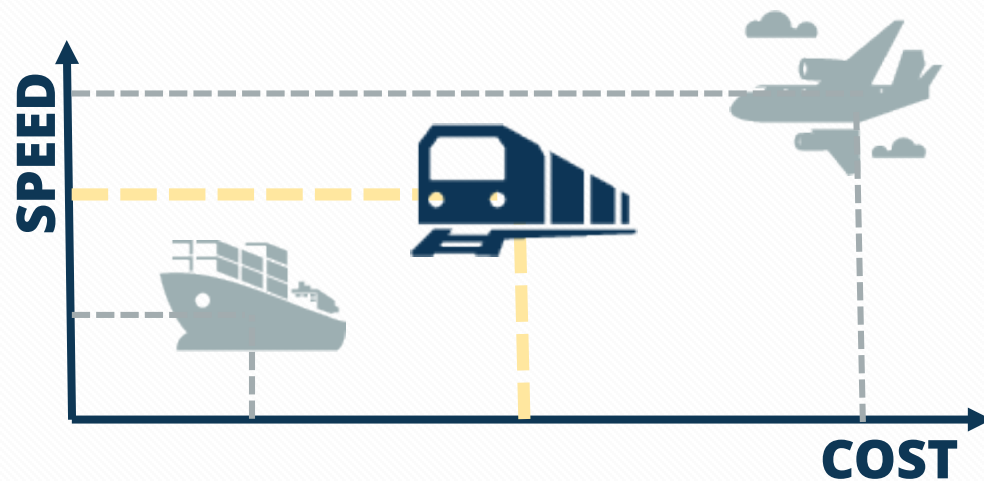
- Distance: 8,500 km
- Transit time: 3-7 days
- Limited weight per unit
- Very expensive
- Not suitable for regular business
- High carbon footprint



- Distance: 11,000 km
- Transit-time: 2-3 weeks
- High frequency of shipments
- High level of flexibility
- Terminals at the border stations
- Environment-friendly

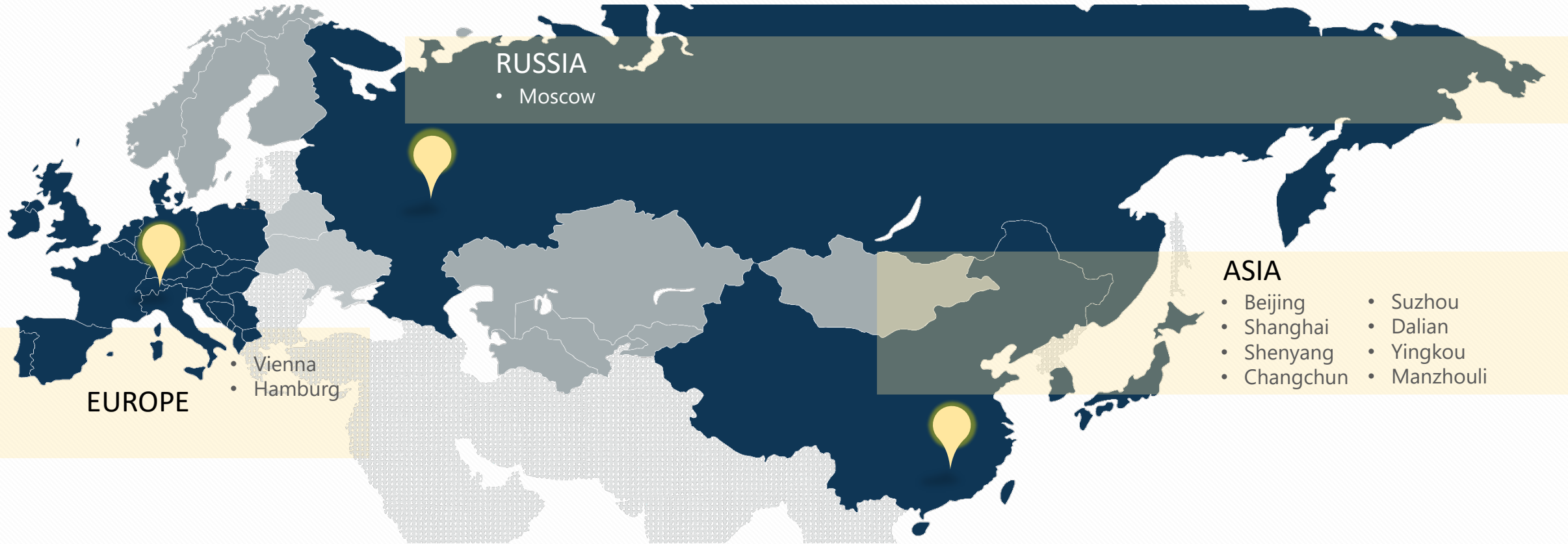


- Distance: 20,000 km
- Transit time: 6 weeks
- Slow steaming
- Unstable rates
- Different climate zones



Rail freight is the perfect solution when compared to sea and air transport

OFFICES & LOCATIONS



WHY FELB?



WORK PERFORMANCE



TRACING

Daily information
of container position



LIABILITY INSURANCE

Covering high value
cargo up to \$15.000.000



DOCUMENTATION

Compact electronic
documentation system based
on a unique railway bill &
cargo manifest



ECOLOGICAL ADVANTAGE

- Low carbon footprint
- Short pre/on carriage
distance
- Low CO² emission

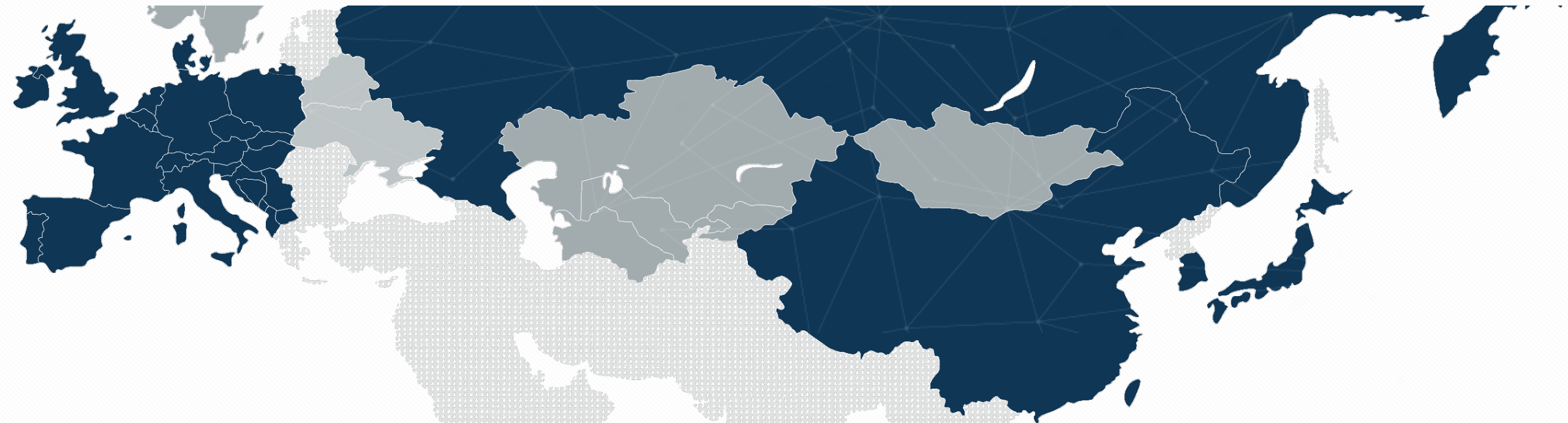


ECONOMIC ADVANTAGE

Benefits gained from short
transit time:

- Short-term capital commitment
- Small losses of commercial
interest

FELB'S SERVICES



EURASIA TRANSIT TRAINS:

Westbound / Standard service
Westbound / Speed train
Routing to / From Japan &
S.Korea Eastbound / Standard service
Eastbound / Speed train
Italy Services

LCL SERVICES:

Westbound
Eastbound

CIS IMPORT/EXPORT

From Europe / From Asia
From China to Moscow



FELB EURASIAN TRANSIT TRAINS

Far East Land Bridge | www.felb.world

EURASIAN SERVICE LINES



EB TRANSIT TIME: **19-28 DAYS***

WB TRANSIT TIME: **14-24 DAYS***

*Transit time subject to change

WB DEDICATED SERVICE



Routing via China
Network



Consolidation



Transit by FELB to
Europe over
Zabaikalsk/Manzhouli



ROUTING

From China & S.Korea to Europe** **20-24 DAYS***

*Transit time subject to change

**Europe: Warsaw, Hamburg, Duisburg, Milan



FELB COOPERATIONS



TRAIN DEPARTURE EB:

EX DUISBURG
EX MALASZEWICZE



YIWU

EX DUISBURG
EX HAMBURG
EX MALASZEWICZE



CHONGQING

EX DUISBURG
EX HAMBURG



WUHAN

EX HAMBURG



ZHENGZHOU

EX HAMBURG
EX MALASZEWICZE



HEFEI



TRAIN DEPARTURE WB:

EX YIWU
EX WUHAN
EX ZEHNGZHOU



EUROPE

ROUTING TO/FROM JAPAN & S.KOREA

Japan to Warsaw / Hamburg / Duisburg**

Via Suzhou > 19 – 22 days*

Via Dalian > 21 – 25 days*

S. Korea to Warsaw / Hamburg / Duisburg**

Via Yingkou > 20 – 23 days*

Via Vostochny > 20 – 24 days*



*Transit time subject to change

** More details are available on request

EB DEDICATED SERVICE



From EUROPE** to CHINA **16-17 DAYS***
From EUROPE** to Korea & Japan **21-25 DAYS***
From EUROPE** to Chongqing **18-19 DAYS***
From EUROPE** to Shenyang **17-21 DAYS***
From EUROPE** to Taiwan, Keelung **16-21 DAYS***

BLOCKTRAIN

From EUROPE** to Vostochny **16-21 DAYS***

*Transit time subject to change
**Europe: Warsaw, Hamburg, Duisburg, Milan

FELB BLOCK TRAIN



5 ADVANTAGES



Up to **50% cheaper** purchase rates compared to current market rate levels



High profitability per container based on current market rate level



100% owned train under your control with your **personal company brand**



Fast and direct service with 15-16 days transit time



Enjoy local subsidy **possibilities** for local processes, pre and on-carriage services and as trading center

EB FELB SPEED TRAIN SERVICE



ITALY SERVICES

sales.it@felb.world

ROUTINGS

- **FCL** > Asia – Milan
- **LCL** > Suzhou – Milan

TRANSIT TIME

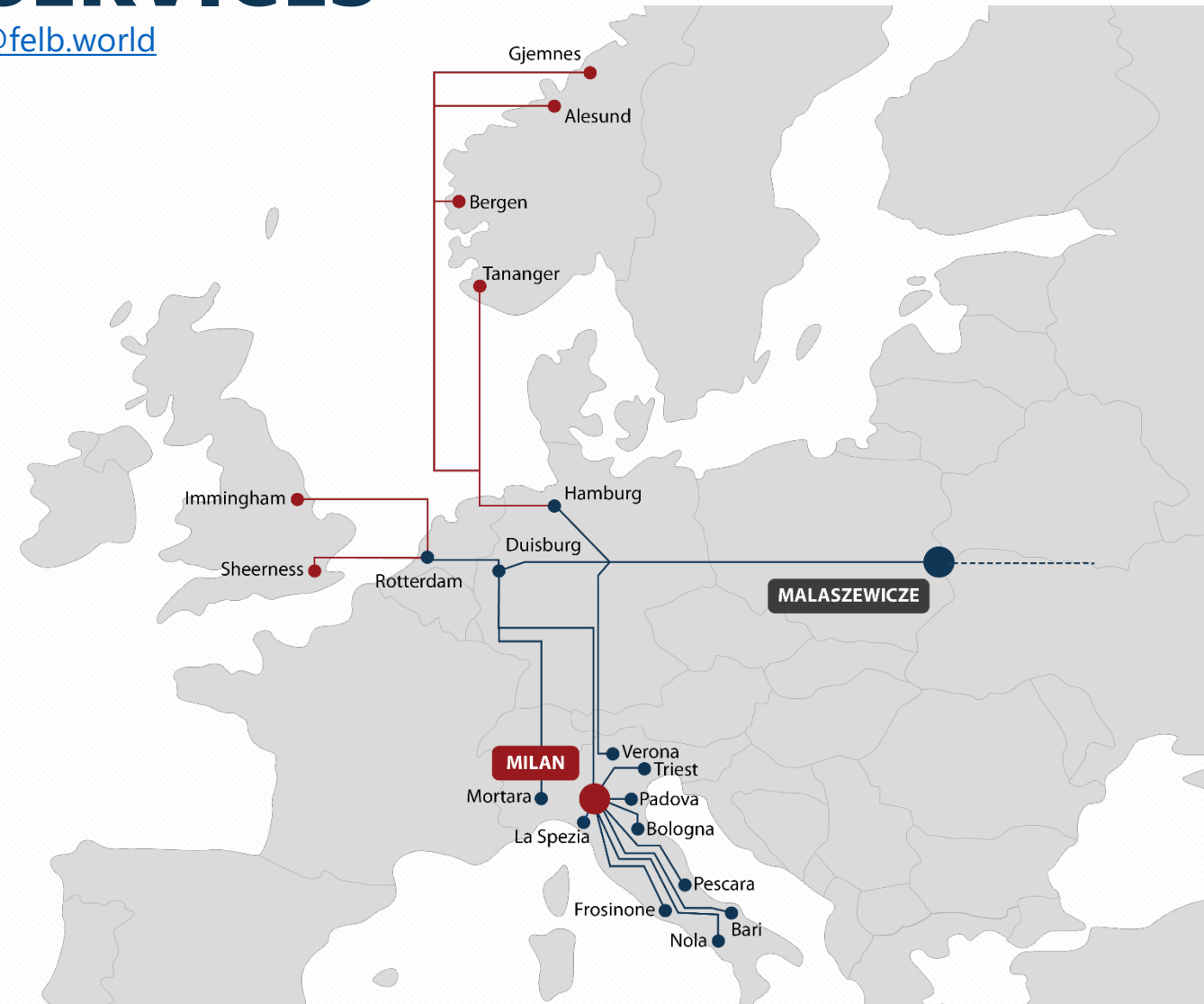
- 20-23 days*

FURTHER RAILWAY CONNECTIONS

- Duisburg – Milan
 - Milan – Padova
 - Milan – Frosinone
 - Milan – Nola
 - Milan – La Spezia
 - Milan – Bari
 - Milan – Pescara
 - Milan – Bologna
- Duisburg – Trieste
- Duisburg – Mortara
- Hamburg – Verona

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The background of the image is a low-angle shot of a port or shipping yard. It features rows of blue and white shipping containers stacked high. In the center, a large yellow crane or gantry is visible, with the words "SINGLE TWIN 20" printed on its side. The entire image has a dark blue overlay, and the text is in white.

FELB LCL SERVICE

Far East Land Bridge | www.felb.world

LCL SERVICES WB



LCL SERVICES EB



From DUISBURG - SUZHOU

18-20 DAYS*

*Transit time subject to change



FELB **CIS SERVICE**

Far East Land Bridge | www.felb.world

FROM EUROPE/ASIA

FROM ASIA:

40ft HC COC and 20ft HC COC

FCL-> From China to CIS

FROM EUROPE:

40ft HC COC and 20ft HC COC

FOR

Kazakhstan
Russia
Turkmenistan
Russia
Kyrgyzstan
Uzbekistan

DOOR-TO-DOOR TRANSIT EXAMPLES

Hamburg - Urümqi	----days
Hamburg - Ulan Bator	---days
Duisburg - Tashkent	33-35 days
Vienna - Astana	23-25 days
Duisburg - Almaty	19-21 days



WB - CHINA TO MOSCOW

FCL

Dongguan
Guangzhou
Ganzhou
Chengdu
Nanjing

Vorsino

LCL

Suzhou
Guangzhou

Vorsino

DAY OF DEPARTURE

FCL

Guangzhou	Weekly basis Saturday
Dongguan	Weekly basis Thursday
Ganzhou	Weekly basis Thursday
Chengdu	Weekly basis Friday
Nanjing	Weekly basis Tuesday

LCL

Suzhou – Vorsino	Weekly basis Saturday
Guangzhou – Vorsino	Weekly basis Sunday



*Transit time subject to change

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*Transit time subject to change

MALASZEWICZE TO GERMANY



MALASZEWICZE
DUISBURG

1,5 DAYS*

TRANSIT TIME



*Transit time subject to change

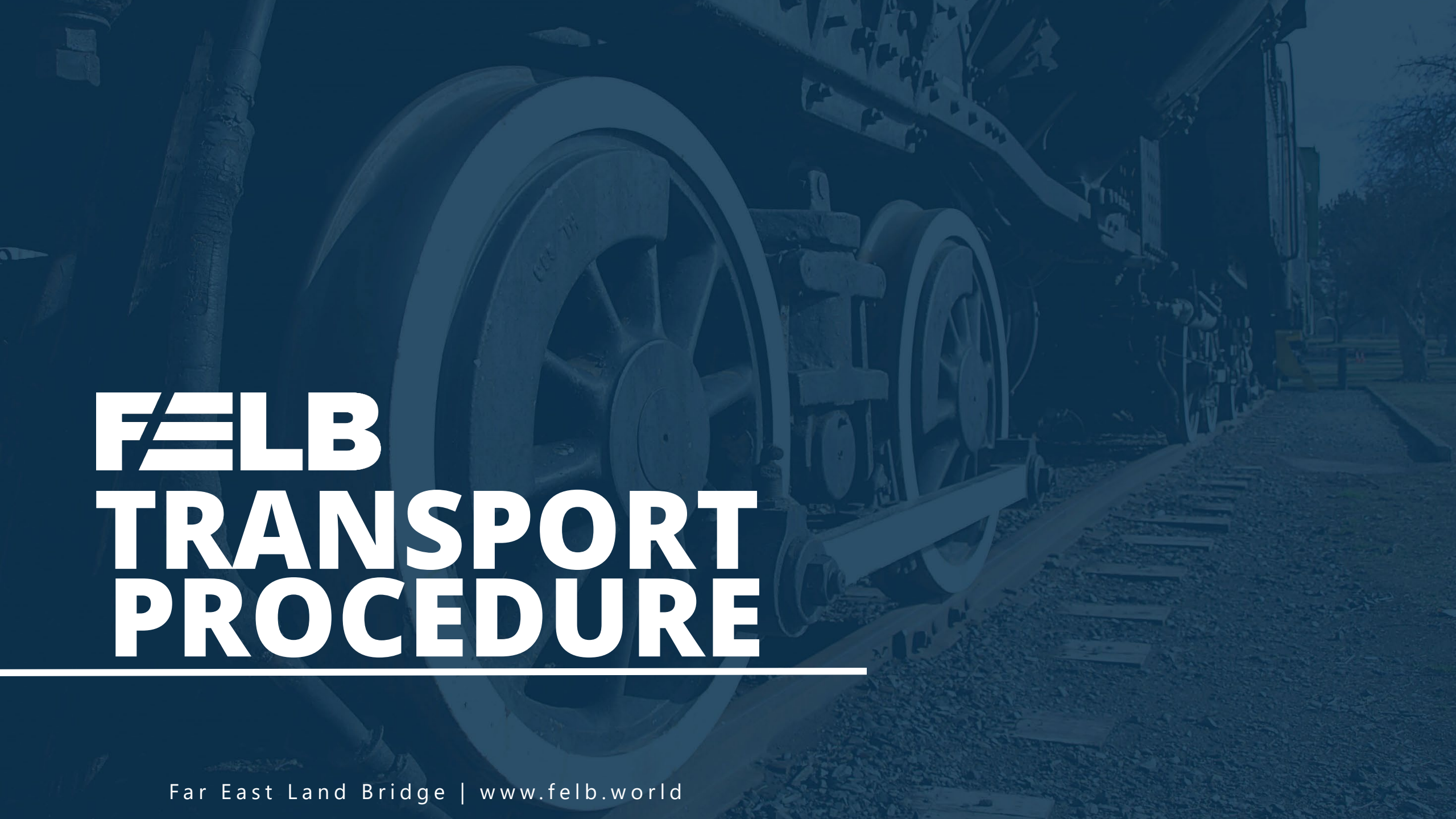
MALASZEWICZE
HAMBURG

1,5 DAYS*

TRANSIT TIME



*Transit time subject to change



FELB TRANSPORT PROCEDURE

Far East Land Bridge | www.felb.world

NATURE OF OUR BUSINESS

BEFORE TRAIN DEPARTURE



What documents do I need for booking?

You will need a packing list, invoice, EX-1 and any/all documents/certificates related to your specific cargo, if required for transportation.



Where can I pick up empty containers?

Our main depots in Europe are:

Milan, Duisburg, Hamburg, Bratislava, Warsaw and Malaszewicze.

Our main depots in China and South Korea are:

Yingkou, Shanghai, Suzhou, Tianjin, Beijing, Dalian, Shenyang, Changchun, Qingdao, Ningbo, Incheon and Busan.

Once your booking has been placed, our operation department will advise you on where to pick up the empty containers.



What happens if I need to cancel my booking?

You may cancel your booking free of charge up to 6 days before departure.

If you choose to cancel at any time 5 days or less before the train departure, the fee is EUR 800/container.

In the case of any occurred service (empty repositioning, container trucking, handling, demurrages) the client must cover the full amount.

For LCL cancellations, after a booking has been confirmed, the full amount for the service will be charged.

NATURE OF OUR BUSINESS

DURING TRANSIT



Where are the border crossing points and what are the processes behind them?

In Europe the border crossings are at Malaszewicze-Brest in Poland and Belarus and at Dobra-Chop in Slovakia and Ukraine. In Asia the border crossing points are at Manzhouli-Zabaikalsk, Erlian and Dostyk

At these border crossings, we reload loaded containers from the narrow gauge system onto wagons using the wide gauge system.

The wide gauge system is used in Russia, Kazakhstan and Mongolia.

The reloading procedure is included in our rail freight prices.

Transit customs declarations are done at the border stations and export customs clearance is done in the country of origin before the cargo reaches the border.



What security regulations are provided?

At the terminals, including border crossings, there are security officers and systems on-site to ensure safe transit of the cargo.

Also, each container is sealed for the duration of its journey.

In case of a customs inspection, (they may check the goods to see if they match the manifest) the containers are resealed and a new seal number is reported for train tracking.

If you request a GPS tracking device for your cargo, you may supply one by yourself and make the necessary arrangements during the booking process.

NATURE OF OUR BUSINESS

AFTER TRAIN ARRIVAL



How does customs clearance work after the arrival of my goods?

At the border into Europe, your cargo will need a T1 customs document to be transported to its final train terminal (included in our rates). An additional T1 document must be issued to the cargo's final destination, if customs clearance has not already happened at the border or at the final train terminal. For Germany only: an ATB document must be issued for the cargo to leave the terminal, if customs clearance has not already happened.



Where can I bring back the empty containers?

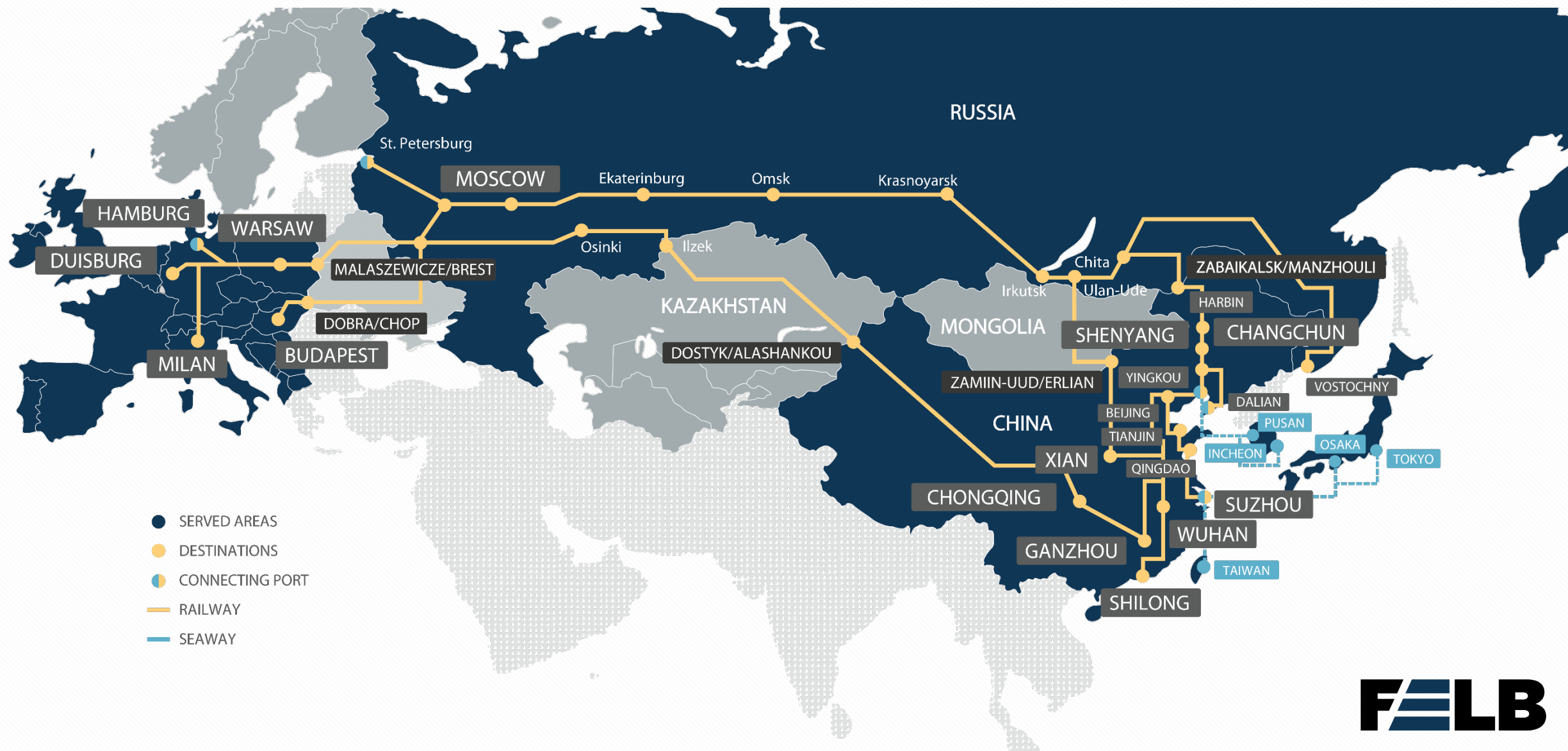
You can return empty containers to any of our depots (as per previous page), unless FELB Operations advises you otherwise. You will receive the information from our Operations department as soon as the container is in transit..



Can you truck my containers to their final destination?

Yes, both pre and on-carriage options are available to/from any destination you may need. Or, if desired, you can directly deliver/pick up the cargo from the terminal yourself. In order to arrange pre/on-carriage by truck, we need to know the exact address and zip code of the pick-up/delivery location. Also, a stop for customs clearance upon request is possible (at an additional charge).

SERVICE LINES





RZD Logistics

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